

14 December 2021

SFU1

Attention: Dale Rosenberg

Per email

### **Letter of recommendation**

In 2019 DG Capital approached SFU1 (Dale Rosenberg), to assist with our technology needs. We were behind the curve with our technology requirements and were looking to leapfrog into the digital world but did not have a clearly defined strategy as to how to achieve this. We needed a trusted advisor to help us plan a comprehensive strategy and then manage and execute on it.

Dale and SFU1 came up with pragmatic, logical and considered approach which allowed us to move forward on our technology roadmap.

Over the last 2 years DG Capital implemented (with advice and assistance from Dale) the following solutions:

- CRM
- Digital Signing
- an ERP (Microsoft Business Central)
- Assisted in sourcing and selecting custom development partner for development of a new product
- Digital onboarding solutions
- Teams and SharePoint rollout prior to COVID
- Onboarding an acquisition of a business that we made onto our technology platforms (Dale ran with the technology element almost exclusively and it was seamless and on time)
- Master Data Management (clean up and controls)

- Management of POPIA compliance implementation project,
- Automation efficiencies evaluation through tools like Optical Character Recognition,

Every technology project and digital transformation journey is difficult and requires both immense internal and external effort and we are markedly impressed with the progress that we have made on our technology journey together with Dale and SFU1 and without such assistance it would have been very difficult to achieve with our internal IT capacity.

We are looking forward to successful future technology projects with Dale and SFU1.

Kind regards

A handwritten signature in grey ink, appearing to read "Neil Daitz".

Neil Daitz  
Founder